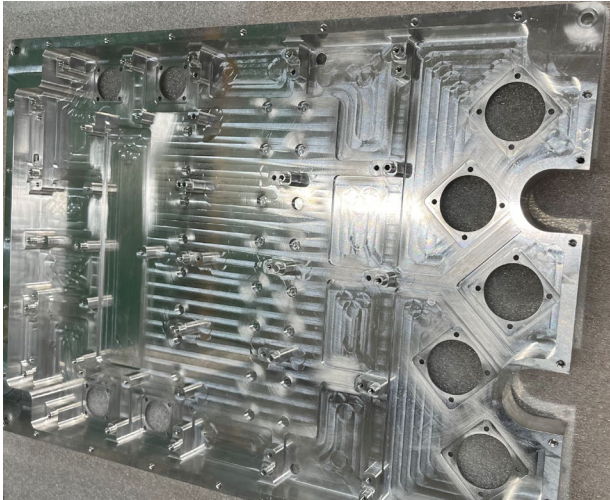


Case Study:

# Quality Reassurance 'Reshored'

*An **ELECTRIC CHASSIS** manufacturer discovered the hard way that New Vision can beat foreign suppliers in more ways than one*



## Challenge

- ❑ Customer was experiencing significant delays due to supply chain difficulties
- ❑ A foreign supplier was not only delivering very late, but when the product did arrive, a large percentage was scrapped due to nonconformity
- ❑ Customer was missing critical product shipments, resulting in lost revenue



## Solution

- ❑ New Vision Industries worked with the customer to deliver product in an expedited time frame, helping deliveries get back on track. The team at NVI was also able to produce production volume parts very near the total acquired cost from the foreign supplier
- ❑ Our team was also able to streamline the procurement and assembly processes by handling the installation of custom hardware and final finishing operations that were costing our customer weeks on delivery

## Benefit

- ❑ New Vision's quick turnaround helped our customer make meet deliveries that would not have been possible with the foreign supplier
- ❑ The customer eliminated redundant procurement steps by placing raw material, precision machining, hardware installation and finishing operations with a trusted supplier with the capabilities to deliver completed finished product
- ❑ The largest benefit was helping our customer to reduce a greater than 50% scrap rate from a foreign supplier to 0%

**New Vision Industries is a trusted supply chain partner to many cutting-edge and high-tech US companies that have had similar OTD and quality experiences.**